## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): March 11, 2021

	National Beverage Corp	).					
	(Exact Name of Registrant as Specified	d in Its Charter)					
	Delaware						
	(State or Other Jurisdiction of Inco	orporation)					
1-14170		59-2605822					
(Commission File Numb	ver)	(IRS Employer Identification No.)					
8100 SW Tenth Street, Suit Fort Lauderdale, Florid		33324					
(Address of Principal Executiv	e Offices)	(Zip Code)					
	(954) 581-0922						
	(Registrant's Telephone Number, Includ	ding Area Code)					
(For	mer Name or Former Address, if Chang	ed Since Last Report)					
Securities registered pursuant to Section 12(b) of	the Act:						
<u>Title of each Class</u> Common Stock, par value \$.01 per share	<u>Trading Symbol</u> FIZZ	Name of each exchange on which registered The NASDAQ Global Select Market					
following provisions (see General Instruction A.2		y satisfy the filing obligation of the registrant under any of the R 230.425)					
☐ Soliciting material pursuant to Rule 14a	a-12 under the Exchange Act (17 CFR 2	40.14a-12)					
☐ Pre-commencement communications pr	ursuant to Rule 14d-2(b) under the Exch	ange Act (17 CFR 240.14d-2(b))					
☐ Pre-commencement communications pr	ursuant to Rule 13e-4(c) under the Exch	ange Act (17 CFR 240.13e-4(c))					
Indicate by check mark whether the registrant is a Rule 12b-2 of the Securities Exchange Act of 193		in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or					
Emerging growth company $\square$							
If an emerging growth company, indicate by chec or revised financial accounting standards provided		o use the extended transition period for complying with any new nge Act. $\Box$					

#### **Item 2.02 Results of Operations and Financial Condition**

On March 11, 2021, National Beverage Corp. issued a press release announcing financial results for the third quarter ended January 30, 2021. The information in Item 2.02 of this report, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933, as amended, or the Exchange Act.

#### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibit 99.1 Press release dated March 11, 2021 announcing the Company's financial results for the third quarter ended January 30, 2021.

Exhibit 104 Cover Page Interactive Data File (formatted as Inline XBRL)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

National Beverage Corp. (Registrant)

By: <u>/s/ George R. Bracken</u>
George R. Bracken
Executive Vice President – Finance
(Principal Financial Officer)

Date: March 12, 2021

#### **EXHIBIT INDEX**

99.1 Press release dated March 11, 2021 announcing the Company's financial results for the third quarter ended January 30, 2021.

104 Cover Page Interactive Data File (formatted as Inline XBRL)





NASDAQ: FIZZ For Immediate Release

Contact: Office of the Chairman, Grace Keene

## NATIONAL BEVERAGE CORP. CONTINUES ITS HEALTHY PERFORMANCE REPORTS BEST EVER WINTER QUARTER

FORT LAUDERDALE, FL, March 11, 2021 . . . National Beverage Corp. (NASDAQ: FIZZ) today announced its best third quarter ended January 30, 2021. We at National Beverage are in the final quarter of FY2021 and our present performance is an indicator of a recovery period for America, a summer of enthusiasm and LaCroix imagination.

# Third Quarter FY 2021 vs. Third Quarter FY 2020

- Net sales were \$246 million, up 10%;
- Gross profit was \$96 million, up 16.5%;
- Net Income increased 38% to \$37 million; and
- Earnings per share was \$.39 vs. \$.29

## TTM ended January 30, 2021 vs. TTM ended January 25, 2020

- Net sales were \$1.074 billion, up 10%;
- EBITDA\* was \$240 million, up 41%;
- Operating profit margin increased to 21%; and
- Earnings per share grew 43% to \$1.84

-more-



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"In addition to being our all-time best winter quarter, our third quarter was our fifth consecutive quarter of year-over-year revenue and profit growth," stated a company spokesperson. "Led by LaCroix sparkling water, our Power+ portfolio volume grew 14%, and all our other major brands posted volume increases. As a result of pandemic related measures, more consumers were introduced to the great tasting innocence of LaCroix, and we believe many of these new 'converts' will remain loyal fans long after the stay-at-home lifestyle wanes.

During the quarter we paid a \$6.00 per share special cash dividend to shareholders of record as of December 4, 2020. On February 5th, our Board also declared a one for one stock split in the form of a 100% stock dividend. Share and earnings per share data has been adjusted to reflect this split.

At the core of National Beverage's innovation is its unique imagination and healthy promise that provides superior taste along with a refreshing mindset. We continue to surprise our devoted consumers with our unmatched innovation and they continue to reciprocate with their allegiance. Our sales and margins have improved despite the efforts of competitors to introduce LaCroix knockoffs, but even heavy promotional pricing by the cola giants and others has not affected our growth. LaCroix continues to be the ultimate core brand of the most discriminating consumer.

After payment of the \$280 million special dividend, we finished the quarter with over \$153 million in cash and continue to generate free cash flow that exceeds our re-investment to support the growth and expand the reach of our brands. All in all, we believe in our consumer who echoes that our future continues to provide unique and tasteful innovations . . . like our soon-to-be launched *Beach Plum*," concluded the spokesperson.

We love our LaCroix . . .

We are passionate about our LaCroix

We are crazy about our LaCroix . . .

We #LIVE LaCroix!!



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### National Beverage Corp. Consolidated Results for the Periods Ended January 30, 2021 and January 25, 2020

(in thousands, except per share amounts)

		(in thousands, except per share unfounts)								
		Three Months Ended				Twelve Months Ended				
	Jan. 30, 2021		Jan. 25, 2020		<b>Jan. 30, 2021</b>		Jan. 25, 2020			
Net Sales	\$	245,931	\$	222,814	\$	1,073,508	\$	977,908		
Net Income	\$	36,687	\$	26,563	\$	171,228	\$	119,896		
Earnings Per Common Share										
Basic	\$	.39	\$	.29	\$	1.84	\$	1.29		
Diluted	\$	.39	\$	.28	\$	1.83	\$	1.28		
Average Common Shares Outstanding										
Basic		93,296		93,200		93,276		93,264		
Diluted		93,610		93,604		93,586		93,674		

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve risks, uncertainties and other factors described in the Company's Securities and Exchange Commission filings which may cause actual results or achievements to differ from the results or achievements expressed or implied by such statements. The Company disclaims an obligation to update or announce revisions to any forward-looking statements.

\*Although the Company reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP"), management believes that the disclosure of EBITDA, a non-GAAP financial measure, may provide users with additional insights into the operating performance of the business. EBITDA (in millions) of \$240 and \$171 for the twelve months ended January 30, 2021 and January 25, 2020, respectively, is calculated by adding the following expenses back to Net Income: Depreciation and Amortization of \$17.5 and \$17.3; Net Interest (Income) of (\$1.2) and (\$3.5); and Provision for Income Taxes of \$53.0 and \$37.0.

National Beverage

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